

15. Discussion on offering certification training outside agency jurisdiction with option for IFSAC Seals.

TCFP Agenda Description

Fire Solutions International proposes to gain certification through the Texas Commission on Fire Protection as a Distance Training Provider to facilitate training and certification of firefighters in Republic of Turkey, Georgia, Iraq, Libya and the Republic of Azerbaijan.

The training would be conducted in an hybrid environment where firefighters would log into a secure website to access courses that consist of power point presentations, video and interactive question and answer secessions held weekly via Skype or Go to Meeting. Live classroom secessions would also be held throughout the course to facilitate adequate skills evaluations. All training would be in compliance with Texas Administrative Code Title37 Part 13 Chapter 427 Subchapters A, B, C and D.

Live Fire evolutions and Skills testing would be conducted in Azerbaijan in the Village of Guzdek near the capitol of Azerbaijan. This facility would be examined by TCFP staff to assure compliance. The expense of getting staff to the facility would be paid by Fire Solutions International.

Monitoring of all testing and skills evaluations associated with certification could be monitored by TCFP staff using secure logins by web cam via Skype or Go to Meeting. This would allow for spontaneous auditing of test integrity and skills compliance. Live visits could be facilitated and paid for by Fire Solutions International but would have to be scheduled due to the logistics of international travel and entry requirements of the Republic of Azerbaijan.

Fire Solutions International views this partnership as a great opportunity to expand the exceptional certification systems in Texas into the worlds market and capitalize on an untapped revenue source.

*Gregg Loyd
Fire Solutions International*



14906 Pearl Woods
San Antonio, TX 78249

October 8, 2012

Mrs. Mollie Clakley
Program Manager
Texas Commission on Fire Protection
PO Box 2286
Austin, TX 78768-2286

Dear Mrs. Clakley,

After spending over two decades in the HAZMAT/CBRNE Emergency Response Industry as a member of the US Army CBRN Corps and as a Defense Support to Civil Authorities Training and Evaluation director for the Department of the Army, I have realized the need for a mobile training team capable of offering IFSAC compliant training worldwide. Currently, this requirement is being met by a few entities that offer stellar training at a competitive price, but not at a level to adequately meet the requirements of the diverse training audience.

For example, the entirety of the DCRF along with the WMD-CST, CERF-P, HRF, and C2CRE-A/B represents a military response entity of over 18,000 personnel – over half of whom require HAZMAT Operations and Awareness Training with most having the requirement to achieve certifications in Rope Rescue, Confined Space, and Structural Collapse. Realizing most of these warriors transition to other positions through career progression and permanent change of station every 2-3 years, this Department of Defense student base has the potential to be bottomless. As you might imagine, this creates a major strain on disintegrating training budgets as the current solution requires weeks of Temporary Duty (TDY) at either the Florida State Fire College in Ocala, FL, Louisiana State University in New Orleans, LA, or Texas A&M Engineering Extension Service in College Station, TX.

I am not suggesting any of the aforementioned institutions offer an inferior training product - quite the contrary. I have been through training evolutions with each of these training entities and all of them offer stellar, challenging instruction taught by some of the world's brightest subject matter experts. Sincerely, I consider them to be the world leaders in emergency response and management.

Simply, to train a portion of the thousands of students who require various NFPA certifications, we want to offer CHACS2M – the CBRNE High Angle Confined Space Subterranean Incident Management Course – utilizing Mobile Training Teams all over the world while, at the same time, offering an IFSAC-compliant solution. In



short, we want to provide regionalized – but temporary – training centers allowing us to meet the overwhelming demand while providing a far less expensive solution to the student.

Since we met in Austin on July 18, 2012, I have constructed an instructor pool of professionals that could very well turn out to be the finest, most skilled individuals in our industry. Collectively, we meet the IFSAC requirements and share a passion to teach, train, and educate military and civilian emergency first responders all over the country with the desire to take CHACS2M worldwide in 2014. In addition, I have managed to schedule world-class training facilities in San Antonio, TX and Salt Lake City, UT that meet or exceed the IFSAC facility requirements. To be candid, facility owners have been more than welcoming when asked to schedule training locations to host CHACS2M. I envision being able to schedule the same types of facilities in non-IFSAC states and countries in the coming months.

Assuming we achieve our goal of your IFSAC blessing for our first course in San Antonio and considering the aforementioned, how can Watchtower Defense offer an IFSAC seal on our CHACS2M certificates for training conducted outside the boundaries of the Texas state lines beyond February?

I sincerely appreciate the support you have provided to Watchtower Defense in our quest to make the world a safer place, and I look forward to working with you and your staff in the future.

Respectfully yours,

Randall Pike
Watchtower Defense, Inc.

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